



News Release

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Bow Networks to Acquire Westronic Systems

CALGARY, AB -- Bow Networks announced today that it has entered into a definitive agreement to acquire Westronic Systems, a privately held provider of network monitoring and management systems for the telecommunications and utility industries. Founded in 1980, Westronic has a long, distinguished history of providing systems worldwide to both sectors. Westronic's family of remote terminal units is widely deployed for central office, remote site, outside plant, battery and microwave radio monitoring.

"In addition to offering us diversification into another industrial market, Westronic's proven technology and our shared resources will enhance our product offering and ultimately decrease costs for new and existing customers", said Jeff Gill, President and CEO of Bow Networks. "There is a great deal of common ground between the telecommunications and electric utility sectors as both look to optimize existing assets and move toward reliability centered maintenance."

Westronic is focused on providing its customers with products and services centered on ease of use, multiple protocol capability, and immediate problem notification and response. The WS family of RTUs is deployed worldwide at many of the world's largest telecommunications companies, playing a mission critical role in monitoring and securing essential operating assets. Westronic Systems is headquartered in Calgary, Alberta, with its US subsidiary based in Dallas, Texas.

Bow Networks provides secure substation integration and automation systems to the utility industry. Bow's products are used around the world by utilities ranging in size from small municipalities to some of North America's largest investor-owned utilities. Bow is headquartered in Calgary, Canada, and recently celebrated its 20th year of operation.

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